"SCHEDULE A"

Section I

Pitt Community College

General Business Administration (A25120B)

Associate in Applied Science

Catalogue Year 2018-2019

Pitt Community College				Elizabeth City State University			
General	Education Requirements:		ECSU Equivalencies:				
ACA	122 College Transfer Success	(1)	UNIV	110 Freshman Seminar	(1)		
English	(Take 6 credits)						
ENG	111 Writing and Inquiry	(3)	ENGL	102 Eng. Comp & Grammar	(3)		
ENG	112 Writing & Research in Dis	(3)	ENGL	103 Eng. Comp & Voc.	(3)		
Communication (Take 6 credits)							
COM	231 Public Speaking	(3)	SPCH	314 Public Speaking	(3)		
Social ar	nd Behavioral Science						
ECO	252 Prin. of Macroeconomics	(3)	ECON	201 Prin. of Economics I	(3)		
Humanit	ies/Fine Arts Elective						
PHI	240 Into. to Ethics	(3)	Free Elective		(3)		
	Science/Mathematics (Take 3 credi		MATERIA	110.0 - 0-1-1	(2)		
MAT	171 Pre-calculus Algebra	(3)	MATH	118 Pre-Calculus	(3)		
General Elective Total		(19)			(19)		
<u>Major R</u>	equirements:						
Required	l Core Courses						
ACC	120 Prin. Financial Accounting	(4)	ACCT	210 Financial Accounting	(3)		
		(-)	Plus Free		(1)		
ACC	121 Prin. of Managerial Acct.	(3)	ACCT	220 Managerial Accounting	(3)		
BUS	110 Introduction to Business	(3)	BUAD	115 Intro. To Business	(3)		
BUS	115 Business Law I	(3)	BUAD	241 Business Law	(3)		
BUS	137 Prin. of Management	(3)	MNGT	221 Prin. of Management	(3)		
BUS	121 Business Math	(3)	Free Elec	tive	(3)		
BUS	151 People Skills	(3)	Free Elec	tive	(3)		
BUS	153 Human Resource Mgt.	(3)	(No Tran				
BUS	225 Business Finance	(3)	(No Tran	sfer Equivalency)			
BUS	238 Integrated Management	(3)		sfer Equivalency)			
BUS	240 Business Ethics	(3)	BUAD	240 Ethics	(3)		
CIS	110 Introduction to Computers	(3)	BUAD	190 Mgmt. Info. Systems I	(3)		
CTS	130 Spreadsheet	(3)	(No Tran	sfer Equivalency)	, ,		
INT	110 International Business	(3)		sfer Equivalency)			
ECO	251 Prin. of Microeconomics	(3)	ÈCON	202 Prin. of Economics II	(3)		
MKT	120 Prin. of Marketing	(3)	MRKT	231 Prin. of Marketing	(3)		
WBL	110 World of Work	(1)		sfer Equivalency)	. ,		
BUS	125 Personal Finance	.,	BFIN	210 Personal Financial Mgmt	(3)*		
Major/Concentration Total		(50)			(34-37)		
Total PCC Credit Hours (69) Total ECSU				SII Againsed Credit House	(53-56)		
Total PCC Credit Hours		_[07]	Total ECSU Accepted Credit Hours (53-56)				

^{*}Counts for concentrations in Economics & Finance and Management and Entrepreneurship

Section II

Elizabeth City State University

Bachelor of Science – Business Administration (Courses to be completed at ECSU)

<u>General</u>	Education Requirements:				(16)
Remired	Courses (Take 1 credit)				
ACA	118 College Study Skills	(1)	UNIV	120 Freshman Seminar II	(1)
ENGL	201 World Literature I OR				(3)
ENGL	202 World Literature II				
Fine Arts	s Elective (MUS 135 or ART 13	0)			(2)
HIST	140 History of World Civiliza				(3)
HIST	141 History of World Civiliza	ttion 1500 to Pres	ent		
HLTH	185 Health Concepts				(2)
Science 1	with Lab				(4)
Physical	Activity				(1)
Major R	equirements:				(27)
ECON	260 Bus/Economics Statistics	I			(3)
BUAD	200 Business Communication	1			(3)
BUAD	360 Quantitative Methods				(3)
BMIS	380 Management Information	Systems II			(3)
BFIN	311 Principles of Finance				(3)
BUAD	455 Strategic Management				(3)
BUAD	490 Internship				(3)
Internation	onal Course (BUAD 456 or ECC	N 455 or BFIN 4	55)		(3)
PSY	212 General Psychology				(3)
Concent	ration Course Requirements	Select One C	oncentration		(21-24)
ECONO	MICS & FINANCE	(21 required:	BFIN 210 credit f	from AAS degree)	(21)
		,,=,,			
	urses (12 credit hours)				
BFIN	320 Financial Management				(3)
BFIN	350 Investments				(3)
ECON	470 Microeconomic Analysis				(3)
ECON	480 Macroeconomic Analysis	3			(3)
Core Ele	ctive Courses (12 credit hours:				
ECON	318 Money Credit and Bankii	ng			(3)
BFIN	425 Commercial Bank Manag	gement			(3)
ECON	261 Business/Economics Stat	istics II			(3)
BFIN	415 Financial Management Policy and Strategy				
BFIN	420 Portfolio Construction and Management				
ECON	435 Economic Development	-			(3)
ECON	360 Econometrics				(3)
ECON	376 Public Finance				(3)
BFIN	450 Financial Fisk Manageme	ent			(3)
BUAD	365 Business Research and R				(3)
ECON	325 Current Economic Proble	ms			(3)

MANAGEMENT AND ENTREPRENEURSHIP (21 required; BFIN 210 credit from AAS degree)	(21)	
Core Courses (12 credit hours)		
MNGT 322 Organizational Behavior	(3)	
BUAD 322 Entrepreneurship	(3)	
MNGT 421 Operations Management	(3)	
MNGT 345 Leadership & Teamwork	(3)	
Core Elective Courses (12 credit hours: select any 4)		
MRKT 333 Sales Management	(3)	
MNGT 321 Human Resource Management	(3)	
BFIN 315 Entrepreneurial Finance	(3)	
MNGT 425 Organizational Theory	(3)	
BUAD 425 Franchising	(3)	
BUAD 426 Supply Chain Management	(3)	
BUAD 423 E-Commerce	(3)	
MNGT 398 Special Topics in Management	(3)	
BFIN 210 Personal Financial Management	(3)	
BUAD 365 Business Research and Report Writing OR	(3)	
MRKT 365 Marketing Research		
MARKETING AND MANAGEMENT INFORMATION SYSTEMS	(24)	
Core Courses (12 credit hours)		
BMIS 489 Project Management	(3)	
MRKT 332 Consumer Behavior	(3)	
MRKT 432 Marketing Management	(3)	
BMIS 386 Business Systems Analysis and Design	(3)	
Core Elective Courses (12 credit Hours: select four courses below, two from BMIS/BUAD & one from MRKI	D	
BMIS 475 Business Intelligence and Analytics	(3)	
BMIS 475 Database Management System	(3)	
BMIS 425 IT Management and Cyber Security	(3)	
BUAD 341 Management Concepts in Projects	(3)	
BUAD 342 Technical Writing for Project Managers	(3)	
BUAD 343 Experiential Learning in Project Management	(3)	
BMIS 398 Special Topics in Management Information System	(3)	
BUAD 423 E-Commerce	(3)	
MRKT 333 Sales	(3)	
MRKT 331 Advertising and Promotion	(3)	
MRKT 398 Special Topics in Marketing	(3)	
MRKT 365 Marketing Research	(3)	
MRKT 431 Retailing	(3)	
Total Major and Concentration		
Degree Total Credit Hours		